



inforonics

## Account Executive

This is a sales position and requires a bachelor's degree with at least 10 years of experience in the field (master's degree preferred). Prior experience selling managed services, including fully managed hosting, networking, security, technical support, application management & maintenance to C level executives of ISVs is required. Broad understanding of the issues of implementing and operating SaaS applications is highly desirable. Rely on extensive experience and judgment to plan and accomplish all aspects of the sales cycle from prospecting through to closure. A wide degree of creativity and latitude is expected.

Be part of the revolution of Service Availability Management (SAM) and Technical Support Services. A career with Inforonics expands your potential and keeps you on the cutting edge of these high-growth industries and the outsourced information technology future. Inforonics' broad range of technical support and SAM solutions offers a variety of opportunities to work in such diverse fields as Rich Internet Applications, Datacenter Management, End-user Support, Mobile Computing, Automation, Web Analytics and more.

Located in scenic Littleton, Massachusetts, Inforonics offers an entrepreneurial and professional, but casual, work atmosphere. We know that our employees are critical to our success, and we offer a competitive salary and comprehensive benefits. In addition, Inforonics' supportive environment includes:

- \* Fitness Room
- \* Soccer League
- \* Jogging/Walking area
- \* Showers/Locker Rooms
- \* Pleasant, Hassle free commute!

Equal access to programs, services, and employment is available to all qualified persons. Those applicants requiring reasonable accommodation to the application and/or interview process should notify a representative of the Hiring, Morale and Culture Department (HMC).

**For more information about a career at Inforonics or to send a resume, please email us:**

[supportHR@inforonics.com](mailto:supportHR@inforonics.com)